

Pennsylvania Telephone Association

"The Communications
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ASSOCIATE MEMBER DIRECTORY 2010-2011

3M Company (Communication Markets Division)

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For over 40 years, 3M Communication Markets Division has provided solutions for the copper and fiber optic outside plant networks. Products include splicing, aerial and buried closures, loop testing and cable locating.

ACM, Inc.

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ADC provides the connections for wireline, wireless, cable, broadcast, and enterprise networks around the world. ADC's innovative network infrastructure equipment and professional services enable high-speed Internet, data, video, and voice services to residential, business and mobile subscribers.

ADTRAN, Inc.

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ADTRAN, Inc. is a leading global provider of networking and communications equipment, with a portfolio of intelligent solutions deployed by some of the world's largest service providers, distributed enterprises and small and medium-sized businesses. ADTRAN solutions enable voice, data, video and Internet communications across copper, fiber and wireless network infrastructures.

ADVA Optical Networking, Inc.

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Provides optical & ethernet solutions to advance next-generation networks for data, storage, voice, and video services.

Akabis, Inc.

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Akabis, Inc. is an Internet Telephone Service Provider (ITSP) providing wholesale VoIP solutions and wholesale Long Distance services.

ALCATEL•LUCENT

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Alcatel-Lucent provides solutions that enable service providers, enterprises and governments worldwide, to deliver voice, data and video communication services to end-users. As a leader in fixed, mobile and converged broadband networking, IP technologies, applications, and services, Alcatel-Lucent offers the end-to-end solutions that enable compelling communications services for people at home, at work and on the move.

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Founded in 1987, Allied Telesis is a member of the Allied Telesis Group, a global provider of secure Ethernet/IP access solutions and an industry leader in the deployment of IP Triple Play networks over copper and fiber access infrastructure. Our POTS-to-10G iMAP integrated Multiservice Access Platform and iMG intelligent Multiservice Gateways, in conjunction with advanced switching and routing solutions, enable public and private network operators and service providers of all sizes to deploy scalable, carrier-grade networks for the cost-effective delivery of packet-based voice, video and data services. Visit us at www.alliedtelesis.com/nsp.

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Associated Network Partners, Inc. (ANPI) founded in 1996 and headquartered in Springfield, Illinois with the simple goal of providing Independent telcos access to competitive long distance rates. In addition to providing wholesale programs, ANPI owns and operates its own network designed to serve the evolving needs of the marketplace. Today ANPI serves 500+ ILEC, CLEC and Wireless service providers still with the goal in mind to utilize scale and collective resources to maximize business opportunities for customers.

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Law firm representing telecom clients.

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Bennet & Bennet, PLLC is a full service communications law firm specializing in the representation of rural telecommunications companies and telephone cooperatives before the Federal Communications Commission, Congress and the federal courts.

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Berry has a 100-year legacy of print Yellow Pages sales and publishing, the original Local Search Engine. Today we partner with premiere digital advertising companies to ensure we'll remain Local Search Experts. We are dedicated to and focused on helping our telephone company partners grow their directory revenue in a quickly evolving and increasingly competitive marketplace.

BTI Systems

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Video, rural broadband, Ethernet services, SONET evolution, fiber relief – BTI Systems delivers the packet capabilities and scalable capacity required to address all priorities from one network. BTI offers Layer 0/1/2 integration solutions with WDM + Carrier Ethernet-based packet-optical networking platforms and Ethernet access devices complemented by multi-layer network and service management.

C&D Technologies, Inc.

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Cable Services Co., Inc. provides services to the telecommunications industry including: Fiber-optic OSP construction, fiber splicing and field engineering. We are a distributor of fiber-optic cable, construction hardware, coaxial cable, active & passive broadband equipment, and installation hardware.

Calix

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Calix is a leading provider of communications access systems to North American communications service providers (CSPs). With its Unified Access Infrastructure portfolio, CSPs can transform their networks to meet changing subscriber demands rapidly and cost-effectively, while delivering a wide range of revenue-generating services over both legacy and next-generation access infrastructure.

CCI Systems, Inc.

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CCI is the nation's premier end-to-end solutions provider of communication network services. From humble roots in Iron Mountain, MI, CCI pulls from more than 50 years of industry experience to deliver flexible, custom solutions that work today to meet the needs of tomorrow. For more information, please visit www.ccisystems.com.

Celerity Integrated Services, Inc.

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Celerity provides engineering, installation, servicing and maintenance of fiber optic, copper, and wireless technology. A few specific services include, but are not limited to, OSP and ISP Engineering; permitting; Aerial/UG construction; fiber/copper splicing and testing; fiber and wireless integration; equipment rack and stack; and DC Power.

Century Wire Products Corp.

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Worldwide leader in manufacturing all types of buried closures for all types of outside plant cables.

Charles Industries, Ltd.

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Charles offers a comprehensive line of outside plant environmental protection solutions for fiber, copper, wireless and coax applications. Products include cabinets, terminals and interconnect pedestals for wireless backhaul applications, open and closed architecture fiber pedestals, fiber distribution hubs and cross connects, multi-purpose housings and extended-reach DLS solutions for hard-to-reach subscribers.

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CHR Solutions is the largest single-source provider of professional business services to rural communications service companies. CHR guides clients to manage risks, align technologies, grow revenues, improve operations and control costs. Services include regulatory/business compliance, financial services, marketing services, operational optimization, engineering, wireless strategy, IT managed services and software solutions.

Clearfield, Inc.

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Clearfield, Inc., formerly APA Cables & Networks, designs and manufactures the FieldSmart and FxDS fiber management platform. Based upon the patented technology of the Clearview Cassette, FieldSmart ensures that the critical principals of fiber management are satisfied and virtually eliminates exposure to environmental hazards or human interaction. A wide range of panel configurations, densities, connectors and adapter options are offered alongside an assortment of passive optical components. Clearfield is a public company, traded on Nasdaq: CLFD

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CoBank provides financial solutions for telecommunications companies. CoBank offers flexible terms and competitive pricing; personal, responsive customer service and state-of-the-art financial services through a team of industry experts.

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CommSoft provides communication service providers with software solutions to conduct their customer care, billing and provisioning operations accurately and seamlessly. Video, Voice, and Data services can be bundled, activated, and billed with ease. Our workforce automation tools and information dashboards increase efficiency and enable better service. Proven. Accurate. Limitless. CommSoft.

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Communications Consulting Services, Inc. is a provider of telecommunications engineering, GPS, GIS, CAD, CPR, and BROADBAND consulting services. Established in 1988, CCS provides the following telecommunications and engineering consulting services: FTTP Engineering, RUS Broadband Loan Design, OSP Field Engineering, Network Design, Field Inventories, OSP, CPR, CAD Conversions, Switching, Construction Inspection.

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We offer many different manufacturers such as Tellabs, Eltek Valere, Northstar Batteries, Wilcom, Majorpower, Haze Batteries, Innoband Modems, Platinum Tools and many more. Broad buying agreements allow us to find, test, refurbish, and warranty equipment. We stand behind our refurbished telecom products and guarantee satisfaction. We also provide Custom Cabinets, Repair Equipment, Grounding and Installation, and Asset Recovery.

Corning Cable Systems

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A global innovator in optical networking and legacy copper solutions. Provides a broad range of products and services designed to reduce cost while speeding deployment of broadband networks.

CTS Telecommunication

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Cyan

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Cyan Z-Series multi-layer transport networking platforms provide advanced Ethernet transport, SONET/SDH and DWDM to scale functionality and capacity across access edge, metro and regional networks.

DealFlow Networks

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DealFlow Networks specializes in new and used equipment for service providers with a particular focus on products that fit into the "Triple Play" of voice, video and data. Our product lines include the entire spectrum of a "Triple Play" network from CO level equipment such as next generation optical platforms to CPE equipment that allows the service provider to complete service to the resident or business. DealFlow Networks also offers for design/engineering and consulting services for IP/TV deployment and Re-Marketing agreements for decommissioned equipment.

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Emerson Network Power provides a complete range of network infrastructure products and services from copper and fiber pedestals to custom broadband cabinets and DC Power; built on an industry-leading reputation for quality, reliability and value. Whether requirements are for new broadband networks, third generation wireless deployments, evolving Cable TV service solutions or upgrades to enterprise networks, Emerson Network Power is an excellent choice to meet current and future network infrastructure requirements.

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Enablence's FTTP solutions enable service providers to evolve access networks from traditional copper to advanced optical communications based on state-of-the-art IP and Ethernet standards for triple-play data services including HDTV, IP Telephony & ultrafast internet access. The equipment has been deployed with 420 service providers worldwide that serve over 4 million subscribers.

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Battery manufacturer with a nationwide, company-owned service organization. EnerSys is a leader in the industrial battery industry and has been manufacturing lead acid batteries for over 100 years. At EnerSys, we offer all related battery services from "cradle to grave". This includes installation, maintenance, testing, as well as removal and proper disposal.

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Fiber Technologies Networks, L.L.C. is a leader in building and operating fiber optic networks throughout mid-sized cities in the Eastern and Central United States.

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GENBAND Inc. is the world leader in carrier VoIP and softswitch platforms. GENBAND's Carrier VoIP and Application Solutions (CVAS) are designed to help service providers increase revenues, optimize network efficiency and deliver advanced IP communications to business and residential subscribers.

GLOBALINX

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GLOBALINX is a wholesale provider of VoIP services that can provide ILEC, CLEC, and ISP's with all of the network services they would need to have a VoIP offering under their own brand. Our services enables ILEC, CLEC, and ISP's to get to market quickly and with much lower capital investment. Please visit our website at www.GLOBALINXsolutions.com for more information about our offerings.

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Goldfield Telecom is the nations resource for carrier class IP solutions, DSL, Switches, routers, speed control and Network Administration. We also buy and sell secondary communications equipment.

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Graybar is a stocking distributor of telecommunications equipment and supplies for fiber optic, copper and coaxial networks with over 175 locations nationwide.

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Telecommunications and utility contractor specializing in outside plant construction, network cabling, copper and fiber optic splicing and utility locating.

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Harrisburg-based law firm that provides services to telecommunications providers throughout Pennsylvania and the U.S.

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HickoryTech is the OSS vendor integrated service providers turn to for billing. Serving ILECs, CLECs, wireless, cooperatives and broadband providers. HickoryTech's software, SuiteSolution®, combines CRM, Back Office, Work Flow, Tariff Manager, Message Processing, Plant & Trouble, Message Processing, Directory, Web Care and CABS. Pre-integrated with POS, provisioning and workforce scheduling.

Hitachi Communication Technologies America, Inc.

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Hitachi provides Fiber-to-the-Premises (FTTP) and optical transport solutions for communications service providers. For operators of HFC networks, Hitachi offers an economical RFOG (RF over Glass) FTTP solution that can be deployed as a standalone RFOG solution, with PON, or supporting future migration to PON.

ICORE

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ICORE performs separations, settlements, rate and tariff preparation, regulatory work, and accounting/tax services for a number of clients. We provide CABS services bureau functions, CLEC services, merger and acquisition assistance, payphone and operator service agreements, code administration and service order administration (SOA) for LNP among many other services.

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Innovative Systems offers eLation, a fully integrated OSS solution that includes billing, financials and automated staking and mapping. The Application Peripheral (AP) and APMAX feature Voice and Unified Messaging, Conferencing, Caller ID Video Screen Pop plus other enhanced telephony features. The APMAX also serves as the platform for Innovative's IPTV Middleware solution. With over 800 systems in service throughout North America, Innovative Systems is one of the leading suppliers of telecommunications hardware and software for the independent telco market. For more information visit www.innovsys.com

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Integral Sales, Inc. represents manufacturers of fiberoptic products & related hardware. Services provided include product selection, training, service & sales assistance. Integral Sales provides decades of experience in fiber technology usage in OSP, Central Office, FTTX and Premise applications to our clients.

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JSI provides financial, management, regulatory, business development, PR/image, and strategic services, as well as education and training. Established in 1962, JSI also offers analysis and review of competitive-focused issues as bundling and pricing, video/cable operations, IPTV and OTT business cases, CLEC positioning, VoIP analysis, strategic partnerships, and mergers/acquisitions.

KDL

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KDL is a regional provider of wholesale fiber optic transport Services. Our fiber network spans nearly 30,000 miles and reaches into 26 states. Across the footprint we serve, we connect populated cities and rural areas alike with both long-haul and metro fiber optic routes.

KGP Logistics

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Full service distributor of telephone CATV and wireless products.

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