

# Pennsylvania Telephone Association

"The Communications Leader in Pennsylvania"

## 2012 Associate Members

(as of 1/13/2012)

### 3M Company (Communication Markets Division)

500 Wayne Drive

Southampton, PA 18966

**Web Site:** [www.3m.com/telecom](http://www.3m.com/telecom)

*Bill Deal, Regional Sales Manager*

(215) 962-5768

**Email:** [wrdeal@mmm.com](mailto:wrdeal@mmm.com)

For over 40 years, 3M Communication Markets Division has provided solutions for the copper and fiber optic outside plant networks. Products include splicing, aerial and buried closures, loop testing and cable locating.

### ACM, Inc.

120 Erie Blvd.

Schenectady, NY 12305

**Web Site:** [www.acm-accessbilling.com](http://www.acm-accessbilling.com)

*Mark Ferri, Director-Access Billing*

(518) 374-5720      **Fax:** (518) 374-7511

**Email:** [markf@acm-accessbilling.com](mailto:markf@acm-accessbilling.com)

*Kevin Schwenzfeier, Director, Cost & Regulatory Consulting*

**Email:** [kevins@acm-costconsulting.com](mailto:kevins@acm-costconsulting.com)

Carrier Access Billing, Cost & Regulatory Consulting

### ADTRAN, Inc.

998 Cross Country Drive

Columbus, OH 43235

**Web Site:** [www.adtran.com](http://www.adtran.com)

*Josh Bailey, Territory Sales Manager*

(614) 888-9690      **Fax:** (614) 888-9689

**Email:** [josh.bailey@adtran.com](mailto:josh.bailey@adtran.com)

ADTRAN, Inc. is a leading global provider of networking and communications equipment, with a portfolio of intelligent solutions deployed by some of the world's

largest service providers, distributed enterprises and small and medium-sized businesses. ADTRAN solutions enable voice, data, video and Internet communications across copper, fiber and wireless network infrastructures.

### AFL

170 Ridgeview Center Drive

Dunran, SC 29334

**Web Site:** [www.AFLglobal.com](http://www.AFLglobal.com)

*Rich Megill, Regional Sales Manager*

(732) 730-2080      **Fax:** (864) 433-5363

**Email:** [richard.megill@AFLglobal.com](mailto:richard.megill@AFLglobal.com)

*Tim Lucey, Regional Sales Manager-Equipment*

(508) 713-1836      **Fax:** (864) 433-5363

**Email:** [tim.lucey@AFLglobal.com](mailto:tim.lucey@AFLglobal.com)

AFL is an industry-leading provider of fiber optic products, engineering expertise and integrated services to the telecommunications industry. AFL manufactures, engineers and installs fiber optic products that communications providers need to provide high-speed voice, video and data services to their customers. AFL's product line consists of optical connectivity, fusion splicers and test equipment as well as fiber management systems, closures, fiber optic cable and accessories.

### **Akabis, Inc.**

8000 Fine Robe Drive  
Indian Trail, NC 28079  
**Web Site:** [www.Akabis.com](http://www.Akabis.com)

*Michael R. Nash, President/CEO*

(866) 312-1070 x1000  
**Email:** [mnash@Akabis.com](mailto:mnash@Akabis.com)

*Leslie B. Sidman, Vice President, Marketing/Operations*

(866) 312-1070 x1002  
**Email:** [lsidman@Akabis.com](mailto:lsidman@Akabis.com)

Akabis is a digital communications provider delivering premium wholesale voice termination and VoIP services in the US to independent telephone companies, regional and national ISPs, resellers, small and medium CATV companies, municipalities and niche VoIP markets. A facilities-based carrier, Akabis utilizes best-of-class hardware from MetaSwitch, Cisco and AcmePacket.

### **ALCATEL-LUCENT**

22 Serenity Ct.  
South Hampton, NJ 08088  
**Web Site:** [www.alcatel-lucent.com](http://www.alcatel-lucent.com)

*Gary Milewski, Account Director, Strategic Accounts*

(908) 743-5018  
**Email:** [gary.milewski@alcatel-lucent.com](mailto:gary.milewski@alcatel-lucent.com)

Alcatel-Lucent provides solutions that enable service providers, enterprises and governments worldwide, to deliver voice, data and video communication services to end-users. As a leader in fixed, mobile and converged broadband networking, IP technologies, applications, and services, Alcatel-Lucent offers the end-to-end solutions that enable compelling communications services for people at home, at work and on the move.

### **Allied Telesis, Inc.**

900 Main Campus Drive  
Suite 301  
Raleigh, NC 27606  
**Web Site:** [www.alliedtelesis.com/nsp](http://www.alliedtelesis.com/nsp)

*Greg LaSanta, Regional Sales Manager*  
(954) 304-1244      **Fax:** (412) 202-0862  
**Email:** [greg\\_lasanta@alliedtelesis.com](mailto:greg_lasanta@alliedtelesis.com)

*Mark Sturgis, Senior Systems Engineer*  
(336) 413-8783  
**Email:** [mark\\_sturgis@alliedtelesis.com](mailto:mark_sturgis@alliedtelesis.com)

Founded in 1987, Allied Telesis is a member of the Allied Telesis Group, a global provider of secure Ethernet/IP access solutions and an industry leader in the deployment of IP Triple Play networks over copper and fiber access infrastructure. Our POTS-to-10G iMAP integrated Multiservice Access Platform and iMG intelligent Multiservice Gateways, in conjunction with advanced switching and routing solutions, enable public and private network operators and service providers of all sizes to deploy scalable, carrier-grade networks for the cost-effective delivery of packet-based voice, video and data services. Visit us at [www.alliedtelesis.com/nsp](http://www.alliedtelesis.com/nsp).

### **Alpine Power Systems, Inc.**

24355 Capitol Avenue  
Redford, MI 48239  
**Web Site:** [www.alpinepowersystems.com](http://www.alpinepowersystems.com)

*Jon Centella, Marketing Manager*  
(877) 993-8855      **Fax:** (313) 531-2950  
**Email:** [jcentella@alpinepowersystems.com](mailto:jcentella@alpinepowersystems.com)

Alpine Power Systems is a leading independent solutions provider for batteries, recycling, chargers, generators, ups systems, cooling, monitoring, surge protection, power equipment, safety products, disaster recovery, solar, wind, fuel cells, and high efficiency lighting. Alpine Power Systems serves many industries including telecommunications, data centers, material handling, utilities, manufacturing, building management, refineries, and renewable energy. Since 1963, Alpine Power Systems has been providing our customers the highest value products, services, installations, and recycling solutions from our nationwide locations.

## **Associated Network Partners, Inc. (ANPI)**

3130 Pleasant Run  
Springfield, IL 62711

**Web Site:** [www.anpisolutions.com](http://www.anpisolutions.com)

*Dave Manfredo, National Sales Director*  
(217) 698-5930      **Fax:** (217) 698-0100  
**Email:** [dmanfredo@anpisolutions.com](mailto:dmanfredo@anpisolutions.com)

*Gene Chohon, Vice President of Sales*  
**Email:** [gchohon@anpisolutions.com](mailto:gchohon@anpisolutions.com)

Associated Network Partners, Inc. (ANPI) founded in 1996 and headquartered in Springfield, Illinois with the simple goal of providing Independent telcos access to competitive long distance rates. In addition to providing wholesale programs, ANPI owns and operates its own network designed to serve the evolving needs of the marketplace. Today ANPI serves 500+ ILEC, CLEC and Wireless service providers still with the goal in mind to utilize scale and collective resources to maximize business opportunities for customers.

## **Bennet & Bennet, PLLC**

4350 East West Highway  
Suite 201  
Bethesda, MD 20814  
**Web Site:** [www.bennetlaw.com](http://www.bennetlaw.com)

*Caressa D. Bennet, CEO and Managing Principal*  
(202) 371-1500      **Fax:** (202) 371-1558  
**Email:** [cbennet@bennetlaw.com](mailto:cbennet@bennetlaw.com)

*Marjorie Spivak, Principal*  
**Email:** [mgsivak@bennetlaw.com](mailto:mgsivak@bennetlaw.com)

*Ken Johnson, Principal*  
**Email:** [kjohnson@bennetlaw.com](mailto:kjohnson@bennetlaw.com)

Bennet & Bennet, PLLC is a full service communications law firm specializing in the representation of rural telecommunications companies and telephone cooperatives before the Federal Communications Commission, Congress and the federal courts.

## **Berry**

3170 Kettering Blvd.  
Dayton, OH 45439  
**Web Site:** [www.theberrycompany.com](http://www.theberrycompany.com)

*Randy Derenzo, Director-Business Development*  
(937) 297-2428      **Fax:** (937) 296-2231  
**Email:** [randy.derenzo@theberrycompany.com](mailto:randy.derenzo@theberrycompany.com)

*Sue Pelfrey, Manager-Business Development*  
(937) 297-4610      **Fax:** (937) 296.2231  
**Email:** [sue.pelfrey@theberrycompany.com](mailto:sue.pelfrey@theberrycompany.com)

*April Rich, Manager-Business Development*  
(336) 821-4205  
**Email:** [april.rich@theberrycompany.com](mailto:april.rich@theberrycompany.com)

For 100 years, Berry has offered exceptional service, local market expertise, and a constantly expanding family of product offering. From our roots as a pioneer of the Yellow Pages industry, to the cutting edge suite of digital marketing products we offer today, Berry has sent generations of customers in one direction-yours.

## **Brocade**

130 Holger Way  
San Jose, CA 95134  
**Web Site:** [www.brocade.com](http://www.brocade.com)

*Steve Metcalf, LAN Enterprise Sale Representative*  
(610) 247-2004  
**Email:** [smetcalf@brocade.com](mailto:smetcalf@brocade.com)

Brocade® (Nasdaq: BRCD) networking solutions help organizations transition smoothly to a world where applications and information reside anywhere. Innovative Ethernet and storage networking solutions for data center, campus, and service provider networks help reduce complexity and cost while enabling virtualization and cloud computing to increase business agility. ([www.brocade.com](http://www.brocade.com))

### **BTI Systems**

1000 Innovation Drive  
Suite 200  
Ottawa, Ontario K2K 3E7  
**Web Site:** [www.btisystems.com](http://www.btisystems.com)

*Stuart Santoro, Sales Representative*  
(207) 289-9483      **Fax:** (613) 287-1886  
**Email:** [ssantoro@btisystems.com](mailto:ssantoro@btisystems.com)

BTI Systems redefines service delivery with its packet-optical service platforms that help over 250 service provider and enterprise customers converge, transition and connect Ethernet, video and wireless data services in their metropolitan networks. The BTI Systems portfolio consists of the BTI 7000 Series packet optical networking platform, WideCast Content Aware Networking solutions, the BTI 700 Series Carrier Ethernet access portfolio, and the proNX Management Suite offering element, network, service management and strategic planning capabilities.

### **C&D Technologies, Inc.**

1147 Horseshoe Pike  
Downingtown, PA 19344  
**Web Site:** [www.cdtechno.com](http://www.cdtechno.com)

*Peter Draper, Representative*  
(610) 269-2980      **Fax:** (610) 269-4007  
**Email:** [petedraپر@telcoproducts.com](mailto:petedraپر@telcoproducts.com)

Leading DC power provider for telecom UPS & Switched Gear Applications.

### **Cable Services Co., Inc.**

2113 Marydale Avenue  
Williamsport, PA 17701  
**Web Site:** [www.cable-services.com](http://www.cable-services.com)

*Harland Bergstrom, VP & General Manager*  
(570) 323-8518      **Fax:** (570) 322-5373  
**Email:** [harlandb@cable-services.com](mailto:harlandb@cable-services.com)

Cable Services Co., Inc. provides services to the telecommunications industry including: Fiber-optic OSP construction, fiber splicing and field engineering. We are a distributor of fiber-optic cable, construction hardware, coaxial cable, active & passive broadband equipment, and installation hardware.

### **Calix**

2 Fox Lane  
Littleton, MA 01460  
**Web Site:** [www.calix.com](http://www.calix.com)

*Peter Johnson, Regional Sales Manager*  
(508) 878-6518  
**Email:** [peter.johnson@calix.com](mailto:peter.johnson@calix.com)

Calix is a leading provider of communications access systems to North American communications service providers (CSPs). With its Unified Access Infrastructure portfolio, CSPs can transform their networks to meet changing subscriber demands rapidly and cost-effectively, while delivering a wide range of revenue-generating services over both legacy and next-generation access infrastructure.

### **CCI Systems, Inc.**

105 Kent St.  
P.O. Box 190  
Iron Mountain, MI 49801  
**Web Site:** [www.ccisystems.com](http://www.ccisystems.com)

*Sean McAndrews, Senior Account Executive*  
(906) 776-2878      **Fax:** (906) 774-9120  
**Email:** [sean.mcandrews@ccisystems.com](mailto:sean.mcandrews@ccisystems.com)

CCI is the nation's premier end-to-end solutions provider of communication network services. From humble roots in Iron Mountain, MI, CCI pulls from more than 50 years of industry experience to deliver flexible, custom solutions that work today to meet the needs of tomorrow. For more information, please visit [www.ccisystems.com](http://www.ccisystems.com).

### **CLC Associates**

P.O. Box 1699  
Sykesville, MD 21784  
**Web Site:** [www.clca.com](http://www.clca.com)

*Larry Costolo, Sales Engineer*  
(410) 627-0850  
**Email:** [larry@clca.com](mailto:larry@clca.com)

*Michael Wright, Sales Engineer*

Fiber optic splicing, fiber optic testing, optical connectivity, outside plant and distribution equipment sales, services, and training.

### **Celerity Integrated Services, Inc.**

2083 Quaker Pointe Drive  
Quakertown, PA 18951  
**Web Site:** [www.cistele.com](http://www.cistele.com)

*Deron Leight, Vice President*

(215) 538-1600      **Fax:** (215) 538-1602

**Email:** [dleight@cistele.com](mailto:dleight@cistele.com)

Celerity provides engineering, installation, servicing and maintenance of fiber optic, copper, and wireless technology. A few specific services include, but are not limited to, OSP and ISP Engineering; permitting; Aerial/UG construction; fiber/copper splicing and testing; fiber and wireless integration; equipment rack and stack; and DC Power.

### **Channell**

26040 Ynez Road  
Temecula, CA 92589  
**Web Site:** [www.channell.com](http://www.channell.com)

*Dan Johnson, East Regional Sales Manager*

(951) 719-5364 (800) 423-1863

**Email:** [djohnson@channell.com](mailto:djohnson@channell.com)

Worldwide leader in manufacturing all types of buried closures for all types of outside plant cables.

### **Charles Industries, Ltd.**

5600 Apollo Dr.  
Rolling Meadows, IL 60008  
**Web Site:** [www.charlesindustries.com](http://www.charlesindustries.com)

(847) 806-6300      **Fax:** (847) 806-6231

**Email:** [mktserv@charlesindustries.com](mailto:mktserv@charlesindustries.com)

*Jim Smith*

**Email:** [jsmith@charlesindustries.com](mailto:jsmith@charlesindustries.com)

Charles offers a comprehensive line of outside plant environmental protection solutions for fiber, copper, wireless and coax applications. Products include cabinets, terminals and interconnect pedestals for wireless backhaul applications, non-metallic buried fiber pedestals, fiber distribution hubs and cross connects, multi-purpose housings and extended-reach DLS solutions for hard-to-reach subscribers. ISO/TL certified.

### **CHR Solutions, Inc.**

4424 W Sam Houston Pkwy North  
Suite 420  
Houston, TX 77041  
**Web Site:** [www.CHRSollutions.com](http://www.CHRSollutions.com)

*Marc Hayden, Executive VP Sales, Marketing & Product Management*

(713) 351-5142      **Fax:** (281) 754-9170

**Email:** [marc.hayden@chrsolutions.com](mailto:marc.hayden@chrsolutions.com)

*Sean Fitzsimmons, Executive Vice President, Client Solutions*

(713) 351-5131      **Fax:** (281) 754-9170

**Email:** [sean.fitzsimmons@chrsolutions.com](mailto:sean.fitzsimmons@chrsolutions.com)

*Shafique Pappa, Executive Vice President, Client Services*

(713) 351-5124      **Fax:** (281) 754-9170

**Email:** [shafique.pappa@chrsolutions.com](mailto:shafique.pappa@chrsolutions.com)

CHR Solutions is a comprehensive, single-source provider of business consulting, engineering services, software solutions, and technology managed services to clients in all 50 states as well as internationally. CHR's team of industry experts helps clients grow revenues, reduce costs, improve operations, manage risk, and align technology. For more information, visit [www.CHRSolutions.com](http://www.CHRSolutions.com).

### **Clearfield, Inc.**

5480 Nathan Lane  
Suite 120  
Plymouth, MN 55442  
**Web Site:** [www.clearfieldconnection.com](http://www.clearfieldconnection.com)  
(763) 476-6866      **Fax:** (763) 475-8457

*Barry Draper, Sales Manager*

(317) 501-0561

**Email:** [bdraper@clfd.net](mailto:bdraper@clfd.net)

Clearfield, Inc., formerly APA Cables & Networks, designs and manufactures the FieldSmart and FxDS fiber management platform. Based upon the patented technology of the Clearview Cassette, FieldSmart ensures that the critical principals of fiber management are satisfied and virtually eliminates exposure to environmental hazards or human interaction. A wide range of panel configurations, densities, connectors and adapter options are offered alongside an assortment of passive optical components. Clearfield is a public company, traded on Nasdaq: CLFD

## **CoBank**

900 Circle 75 Parkway  
Suite 1400  
Atlanta, GA 30339  
**Web Site:** [www.cobank.com](http://www.cobank.com)

*Gary Franke, Vice President*  
(770) 618-3229      **Fax:** (770) 618-3202  
**Email:** [gfranke@cobank.com](mailto:gfranke@cobank.com)

*Linda Timko, Executive Assistant*  
(303) 740-4042  
**Email:** [ltimko@cobank.com](mailto:ltimko@cobank.com)

CoBank provides financial solutions for telecommunications companies. CoBank offers flexible terms and competitive pricing; personal, responsive customer service and state-of-the-art financial services through a team of industry experts.

## **CommSoft**

96 Thompson Hill Rd.  
Rensselaer, NY 12144  
**Web Site:** [www.commsoft.net](http://www.commsoft.net)

*Jodie Buchanan, Sales & Marketing Coordinator*  
(518) 720-3708      **Fax:** (518) 720-3713  
**Email:** [jodie.buchanan@commsoft.net](mailto:jodie.buchanan@commsoft.net)

*Charlie Weintraub, Sales Director*  
(518) 720-3707  
**Email:** [charlie.weintraub@commsoft.net](mailto:charlie.weintraub@commsoft.net)

CommSoft provides communication service providers with software solutions to conduct their customer care, billing and provisioning operations accurately and seamlessly. Video, Voice, and Data services can be bundled, activated, and billed with ease. Our workforce automation tools and information dashboards increase efficiency and enable better service. Proven. Accurate. Limitless. CommSoft.

## **Communications Advisory Counsel, LLC**

2154 Wisconsin Ave. N.W.  
Washington, DC 20007  
**Web Site:** [www.independent-forum.com](http://www.independent-forum.com)

*Steven Watkins, Telecommunications Management Consultant*  
(202) 333-5276      **Fax:** (202) 333-5274  
**Email:** [sewatkins@independent-tel.com](mailto:sewatkins@independent-tel.com)

*Stephen Kraskin, Attorney*  
(202) 333-1770

Management and Regulatory Consulting and Legal Services.

## **Communications Consulting Services, Inc.**

RR 3, Box 3249-A  
1345 SR11  
Factoryville, PA 18419  
**Web Site:** [www.ccstele.com](http://www.ccstele.com)

*Joseph L. Loffredo, President*  
(570) 945-7024      **Fax:** (570) 945-7318  
**Email:** [j.loffredo@ccstele.com](mailto:j.loffredo@ccstele.com)

*Brian Graves, General Manager*  
**Email:** [b.graves@ccstele.com](mailto:b.graves@ccstele.com)

*Sebastian (Sabie) Naro, Director of Sales & Marketing*  
**Email:** [s.naro@ccstele.com](mailto:s.naro@ccstele.com)

Communications Consulting Services, Inc. is a provider of telecommunications engineering, GPS, GIS, CAD, CPR, and BROADBAND consulting services. Established in 1988, CCS provides the following telecommunications and engineering consulting services: FTTP Engineering, RUS Broadband Loan Design, OSP Field Engineering, Network Design, Field Inventories, OSP, CPR, CAD Conversions, Switching, Construction Inspection.

## CORE Telecom Systems

1131 North Warson Rd.  
St. Louis, MO 63132

**Web Site:** [www.coretelecom.net](http://www.coretelecom.net)

Toll Free: (888) 375-8826

*Rene Ehlenfeldt, Northeast Regional Sales Manager*

(314) 456-2812      **Fax:** (314) 372-0233

**Email:** [rene@coretelecom.net](mailto:rene@coretelecom.net)

CORE Telecom Systems, Inc. is an integrated supplier of brand new and secondary re-used equipment. CORE Telecom provides dedicated service to the IOC market by delivering many manufacturers and products of the telecommunications industry. Our specialization includes a wide variety of equipment for central office switching technologies, broadband and transmission products, remote outdoor cabinets, a full line of fiber optic material, complete power systems and a variety of batteries by industry leading manufacturers. As a value added reseller, CORE is an authorized distributor of Tellabs, Eltek Valere, North Star Battery, Haze Battery, Major Power, Clearfield, Innoband, Wilcom and Platinum Tools. If prices are your concern and fast on time deliveries are your preference, CORE will meet your needs with close, attentive, world-class customer service! We are dedicated to you! CORE Telecom Systems, Inc. is a full service organization helping today's service providers remain profitable in an ever changing telecommunications environment.

## Corning Cable Systems

6021 Willow Lake Dr.  
Hudson, OH 44236

**Web Site:** [www.corningcablesystems.com](http://www.corningcablesystems.com)

*Ed Dye, Regional Sales Manager*

(330) 592-0154

**Email:** [edward.dye@corning.com](mailto:edward.dye@corning.com)

Corning Cable Systems offers a broad range of end-to-end fiber optic and copper product solutions for customers' telecommunications networks. Our customer-focused solutions include cables, connectors, and related hardware and network services that include network design, project management, installation and maintenance, equipment rental and training programs.

## CTS Telecommunications

6661 Corporate Dr.  
Cincinnati, OH 45242

**Web Site:** [www.ctstelecomm.com](http://www.ctstelecomm.com)

*Joe Skinner, Vice President of Business Development*

(616) 558-9808

**Email:** [jskinner@ctstelecomm.com](mailto:jskinner@ctstelecomm.com)

CORE Telecom Systems- "Where Economics & Technology Connect"

## Cyan

1383 North McDowell Blvd.  
Suite 300  
Petaluma, CA 94954

**Web Site:** [www.cyaninc.com](http://www.cyaninc.com)

*Eric Clelland, Co-Founder, VP of Sales*

(707) 338-5836      **Fax:** (707) 763-3319

**Email:** [eric.clelland@cyaninc.com](mailto:eric.clelland@cyaninc.com)

Cyan Z-Series multi-layer transport networking platforms provide advanced Ethernet transport, SONET/SDH and DWDM to scale functionality and capacity across access edge, metro and regional networks.

## Emerson Network Power

1122 F Street  
Lorain, OH 44052

**Web Site:**

[www.emerson.com/sites/network\\_power/en-US/Products/COE/Pages/Outside\\_Plant.aspx](http://www.emerson.com/sites/network_power/en-US/Products/COE/Pages/Outside_Plant.aspx)

*Joe Peebles, Director of Sales*

(301) 292-0199

**Fax:** (301) 292-0197

**Email:** [joseph.peebles@emerson.com](mailto:joseph.peebles@emerson.com)

Emerson Network Power provides a complete range of network infrastructure products and services from copper and fiber pedestals to custom broadband cabinets and DC Power; built on an industry-leading reputation for quality, reliability and value. Whether requirements are for new broadband networks, third generation wireless deployments, evolving Cable TV service solutions or upgrades to enterprise networks, Emerson Network Power is an excellent choice to meet current and future network infrastructure requirements.

### **Enableness Systems Inc.**

230 Commerce Way  
Portsmouth, NH 03801

**Web Site:** [www.enableness.com](http://www.enableness.com)

*Rob MacPherson, VP Sales*

(603) 394-5209

**Email:** [rob.macpherson@enableness.com](mailto:rob.macpherson@enableness.com)

*Nikiya Osborn, Inside Sales Representative*

(603) 766-5184

**Email:** [nikiya.osborn@enableness.com](mailto:nikiya.osborn@enableness.com)

Enableness's FTTP solutions enable service providers to evolve access networks from traditional copper to advanced optical communications based on state-of-the-art IP and Ethernet standards for triple-play data services including HDTV, IP Telephony & ultrafast internet access. The equipment has been deployed with 420 service providers worldwide that serve over 4 million subscribers.

### **EnerSys**

2366 Bernville Rd.  
Reading, PA 19605

**Web Site:** [www.enersys.com](http://www.enersys.com)

*Ronald Heffner, Sales Engineer*

(570) 739-1926      **Fax:** (570) 739-2072

**Email:** [ronald.heffner@enersys.com](mailto:ronald.heffner@enersys.com)

Battery manufacturer with a nationwide, company-owned service organization. EnerSys is a leader in the industrial battery industry and has been manufacturing lead acid batteries for over 100 years. At EnerSys, we offer all related battery services from "cradle to grave". This includes installation, maintenance, testing, as well as removal and proper disposal.

### **Fiber Technologies Networks, L.L.C.**

300 Meridian Centre  
Rochester, NY 14618

**Web Site:** [www.fibertech.com](http://www.fibertech.com)

*Judy Newkirk, Director Regulatory Affairs and Compliance*

(585) 568-8485      **Fax:** (585) 442-8845

**Email:** [jnewkirk@fibertech.com](mailto:jnewkirk@fibertech.com)

*Jamie Hoare*

(585) 697-5184

**Email:** [jhoare@fibertech.com](mailto:jhoare@fibertech.com)

Fiber Technologies Networks, L.L.C. is a leader in building and operating fiber optic networks throughout mid-sized cities in the Eastern and Central United States.

### **GENBAND, Inc.**

1413 Beaver Run Road  
Greensburg, PA 15601

**Web Site:** [www.genband.com](http://www.genband.com)

*Mark Eisler, Sr. Sales Executive*

(724) 261-7854      **Fax:** (919) 415-1773

**Email:** [mark.eisler@genband.com](mailto:mark.eisler@genband.com)

GENBAND Inc. is the world leader in carrier VoIP and softswitch platforms. GENBAND's Carrier VoIP and Application Solutions (CVAS) are designed to help service providers increase revenues, optimize network efficiency and deliver advanced IP communications to business and residential subscribers. \*\*See us for Fixed, Mobile, IMS, SBC, TPM and FMC solutions.

### **Goldfield Telecom L.C.**

104 Scottsdale Drive  
Moon Township, PA 15108

**Web Site:** [www.goldtelecom.com](http://www.goldtelecom.com)

*Warren Bartlett, Sales Representative*

(412) 491-1951      **Fax:** (515) 825-3915

**Email:** [opeddler@comcast.net](mailto:opeddler@comcast.net)

Goldfield Telecom is the nations resource for carrier class IP solutions, DSL, Switches, routers, speed control and Network Administration. We also buy and sell secondary communications equipment.

## **Graybar**

1700 West Pointe Drive  
Suite A  
Charlotte, NC 28214  
**Web Site:** [www.graybar.com](http://www.graybar.com)

*Steve Foy, Inside Sales Representative*  
(800) 221-8017      **Fax:** (919) 836-5217  
**Email:** [steven.foy@graybar.com](mailto:steven.foy@graybar.com)

*David Ambler, Outside Sales Representative*  
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(614) 488-1776      **Fax:** (614) 488-2723  
**Email:** [vpaxton@gudenkauf.com](mailto:vpaxton@gudenkauf.com)

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**Email:** [sandy@gudenkauf.com](mailto:sandy@gudenkauf.com)

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(717) 236-1300      **Fax:** (717) 236-4841  
**Email:** [tjsniscak@hmslegal.com](mailto:tjsniscak@hmslegal.com)

*Janet L. Miller, Esq.*  
**Email:** [jlmiller@hmslegal.com](mailto:jlmiller@hmslegal.com)

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(877) 974-8325      **Fax:** (507) 625-5598  
**Email:** [infosolutions@hickorytech.com](mailto:infosolutions@hickorytech.com)

*Scott Grill, Director of Sales and Marketing*  
**Email:** [scott.grill@hickorytech.com](mailto:scott.grill@hickorytech.com)

*Scott Wojcik, Sales Consultant*  
**Email:** [scott.wojcik@hickorytech.com](mailto:scott.wojcik@hickorytech.com)

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*Christopher Ulmer, Marketing Manager*  
(610) 928-3903      **Fax:** (610) 928-5036  
**Email:** [culmer@icoreinc.com](mailto:culmer@icoreinc.com)

*Gary Zingaretti, Senior Vice President*  
(610) 928-3904  
**Email:** [gzing@icoreinc.com](mailto:gzing@icoreinc.com)

*Joseph Laffey, Senior Consultant*  
**Email:** [jlaffey@icoreinc.com](mailto:jlaffey@icoreinc.com)

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(973) 934-2161      **Fax:** (605) 995-0084  
**Email:** [scotts@innovsys.com](mailto:scotts@innovsys.com)

*John Muller, Regional Account Manager*  
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**Email:** [johnm@innovsys.com](mailto:johnm@innovsys.com)

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*Cary D. Conklin, Senior Account Manager*  
(518) 573-2930      **Fax:** (866) 847-5219  
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**Email:** [wayne@integralsales.net](mailto:wayne@integralsales.net)

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PR & Education*

(301) 459-7590      **Fax:** (301) 577-5575

**Email:** [bcordwell@jsitel.com](mailto:bcordwell@jsitel.com)

*Chris Lehner, Director-Communications, Education &  
Software*

(301) 459-7590

**Email:** [clehner@jsitel.com](mailto:clehner@jsitel.com)

*John Becci, Director - Regulatory Affairs*

(301) 459-7590

**Email:** [jbecci@jsitel.com](mailto:jbecci@jsitel.com)

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*Matthew Bilotti, Major Account Manager*

(617) 470-3126

**Email:** [mbilotti@juniper.net](mailto:mbilotti@juniper.net)

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(319) 845-6001

**Fax:** (319) 845-6004

**Email:** [vendorelations@latticebiz.com](mailto:vendorelations@latticebiz.com)

*Heather Woods, Sr. Program Manager*

**Email:** [heather@latticebiz.com](mailto:heather@latticebiz.com)

*Brant Mozina, Sr. Manager Business Development*

(412) 559-3727

**Email:** [brant@latticebiz.com](mailto:brant@latticebiz.com)

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*Tom Nation, Senior Account Executive*  
**Email:** [tnation@mapcom.com](mailto:tnation@mapcom.com)

*Kevin Berry, Account Manager*  
**Email:** [kberry@mapcom.com](mailto:kberry@mapcom.com)

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**Email:** [sbruce@mwn.com](mailto:sbruce@mwn.com)

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**Email:** [rick.cutler@metaswitch.com](mailto:rick.cutler@metaswitch.com)

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*James Simpson, Eastern Regional Manager*  
(717) 652-7179      **Fax:** (717) 652-7458  
**Email:** [jsimpson@michels.us](mailto:jsimpson@michels.us)

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(402) 426-6222      **Fax:** (402) 533-5369

**Email:** [caman@maccnet.com](mailto:caman@maccnet.com)

*Lynn Groen, National Sales Representative*

(402) 533-5158

**Email:** [lgroen@maccnet.com](mailto:lgroen@maccnet.com)

*Craig Christenson, Client Relations Manager*

(402) 533-5235

**Email:** [cchristenson@maccnet.com](mailto:cchristenson@maccnet.com)

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**Web Site:**

*Jessie Sheldon, Program Coordinator*

(408) 240-1229

**Email:** [jsheldon@minervanetworks.com](mailto:jsheldon@minervanetworks.com)

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**Email:** [ferrysj@nationalda.com](mailto:ferrysj@nationalda.com)

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*Debbie Trusty, Account Executive*

(317) 844-5173      **Fax:** (317) 575-0490

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*Jack Harvey, President & CEO*

*Phil Brenner, VP of Marketing*  
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**Email:** [pbrenner@nrtc.coop](mailto:pbrenner@nrtc.coop)

*Dennis Renowski, Regional Business Mgr.*  
(703) 464-5262  
**Email:** [drenowski@nrtc.coop](mailto:drenowski@nrtc.coop)

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*Kathy McNary, Region Director*  
(800) 228-8398 **Fax:** (973) 599-6609  
**Email:** [kmcnary@neca.org](mailto:kmcnary@neca.org)

*Carol Brennan, Vice President-Industry Relations*  
(800) 228-8398  
**Email:** [cbrennan@neca.org](mailto:cbrennan@neca.org)

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*Scott A. Brennan, Managing Member*  
(315) 350-3663 x104 **Fax:** (315) 362-9074  
**Email:** [sbrennan@netegrityconsultants.com](mailto:sbrennan@netegrityconsultants.com)

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(610) 927-4910      **Fax:** (610) 927-9809  
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*Don Dillinger, Operations Manager*  
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**Email:** [don@pennline.com](mailto:don@pennline.com)

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**Email:** [wayne@phoenexsafety.com](mailto:wayne@phoenexsafety.com)

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*Kevin Loeffler, Account Manager*  
(901) 866-3202      **Fax:** (901) 320-3082  
**Email:** [kevin.loeffler@ptsupply.com](mailto:kevin.loeffler@ptsupply.com)

*Roberta Westfall, District Manager*  
(607) 434-4315  
**Email:** [roberta.westfall@ptsupply.com](mailto:roberta.westfall@ptsupply.com)

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**Email:** [sales@redcom.com](mailto:sales@redcom.com)

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*Rob Wesley, President*

(570) 675-9098      **Fax:** (570) 674-3687

**Email:** [rob@rtsupply.com](mailto:rob@rtsupply.com)

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**Email:** [rp\\_tec@msn.com](mailto:rp_tec@msn.com)

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*Mike Lewis, Strategic Buyer*

(610) 942-2469

**Email:** [mike.lewis@shields-e.us](mailto:mike.lewis@shields-e.us)

*Toni Gibbs, VP North America*

(407) 936-0025

**Email:** [toni.gibbs@shields-e.us](mailto:toni.gibbs@shields-e.us)

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*Matthew Wicichowski, Director of Business Development*  
(804) 897-1319      **Fax:** (804) 897-1217  
**Email:** [matt@gostss.com](mailto:matt@gostss.com)

*Nick Hamlin, Account Executive*  
(804) 897-1319  
**Email:** [nhamlin@gostss.com](mailto:nhamlin@gostss.com)

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Lyndhurst, NJ 07071  
**Web Site:** [www.streamwide.com](http://www.streamwide.com)

*Pietro Giannobile, Director, Sales North America*  
(201) 289-2150      **Fax:** (201) 933-5711  
**Email:** [pgiannobile@streamwide.com](mailto:pgiannobile@streamwide.com)

*Regina Wade, Mgr. Finance & Sales Administration*  
(201) 933-5700  
**Email:** [rwade@streamwide.com](mailto:rwade@streamwide.com)

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185 Titus Avenue  
Warrington, PA 18976  
**Web Site:** [www.sunesys.com](http://www.sunesys.com)

*James Li, Marketing Manager*  
(267) 927-2051      **Fax:** (267) 927-2099  
**Email:** [jli@sunesys.com](mailto:jli@sunesys.com)

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10 Cordwood Path  
Duxbury, MA 02332  
**Web Site:** [www.superioressex.com](http://www.superioressex.com)

*Greta Gans, District Sales Manager*  
(781) 962-9560  
**Email:** [greta.gans@spsx.com](mailto:greta.gans@spsx.com)

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## Suppression Systems, Inc.

301 South 4th Street  
Pennsburg, PA 18073

**Web Site:** [www.suppressionsystems.com](http://www.suppressionsystems.com)

*Thomas L. Findlay, Sales Representative*

(215) 679-6291 **Fax:** (215) 679-6028

**Email:** [tfindlay@suppressionsystems.com](mailto:tfindlay@suppressionsystems.com)

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Hector, MN 55342

**Web Site:** [www.suttleonline.com](http://www.suttleonline.com)

*Tracy Babatz, Sales Manager*

(800) 818-8531 **Fax:** (952) 996-1599

**Email:** [tracy@commsysinc.com](mailto:tracy@commsysinc.com)

*Marilyn Craig, Sales Manager*

(800) 818-8531 **Fax:** (952) 996-1599

**Email:** [marilync@commsysinc.com](mailto:marilync@commsysinc.com)

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## Taqua, LLC

740 East Campbell Road  
Suite 200

Richardson, TX 75081

**Web Site:** [www.taqua.com](http://www.taqua.com)

*Rick Brashear, Regional Sales Director*

(573) 270-7015

**Email:** [rick.brashear@taqua.com](mailto:rick.brashear@taqua.com)

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P.O. Box 1101

Minneapolis, MN 55440-1101

**Web Site:** [www.te.com](http://www.te.com)

*Rhys Meyers, Account Manager*

(717) 838-9719

**Email:** [remyers@te.com](mailto:remyers@te.com)

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139 East Meadow St.  
Shavertown, PA 18708-9793

**Web Site:** [www.telecomrepsllc.com](http://www.telecomrepsllc.com)

*John Stubeda, Representative*

(570) 696-4809      **Fax:** (570) 696-4262

**Email:** [jstubeda@epix.net](mailto:jstubeda@epix.net)

*David Nye, Representative*

(201) 913-3234

**Email:** [david@teletools.com](mailto:david@teletools.com)

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23321 E Knox Avenue  
Liberty Lake, WA 99019

**Web Site:** [www.telect.com](http://www.telect.com)

*Bob Palmer, Account Manager*

(609) 954-5694      **Fax:** (509) 344-7419

**Email:** [bpalmer@telect.com](mailto:bpalmer@telect.com)

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1415 West Diehl Road  
Naperville, IL 60563

**Web Site:** [www.tellabs.com](http://www.tellabs.com)

*Matt Hassett, Marketing Manager*

(707) 792-4100      **Fax:** (707) 792-4291

**Email:** [matthew.hassett@tellabs.com](mailto:matthew.hassett@tellabs.com)

*Jeff Barton, VP of IOC Sales*

(570) 735-5971

**Email:** [jeffrey.barton@tellabs.com](mailto:jeffrey.barton@tellabs.com)

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**Web Site:** [www.thayerpc.com](http://www.thayerpc.com)

*Joe Thayer, CEO*

(814) 474-1174      **Fax:** (814) 474-3474

**Email:** [josephthayer@thayerpc.com](mailto:josephthayer@thayerpc.com)

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212 Locust Street, Suite 500  
P.O. Box 9500  
Harrisburg, PA 17108

**Web Site:** [www.thomaslonglaw.com](http://www.thomaslonglaw.com)

*Norman J. Kennard, Esq.*

(717) 255-7600      **Fax:** (717) 236-8278

**Email:** [nkennard@thomaslonglaw.com](mailto:nkennard@thomaslonglaw.com)

*D. Mark Thomas, Esq.*

**Email:** [dmthomas@thomaslonglaw.com](mailto:dmthomas@thomaslonglaw.com)

*Regina L. Matz, Esq.*

**Email:** [rmatz@thomaslonglaw.com](mailto:rmatz@thomaslonglaw.com)

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*Aaron Suto, President*

(561) 694-8655      **Fax:** (561) 694-8656

**Email:** [tdn.now@tolydigital.com](mailto:tdn.now@tolydigital.com)

*John Norton, Director of Sales*

(585) 721-8198   **Fax:**

**Email:** [john.norton@tolydigital.com](mailto:john.norton@tolydigital.com)

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4501 Intelco Loop SE

Olympia, WA 98503

**Web Site:** [www.tnsi.com](http://www.tnsi.com)

*Carol Patton, Marketing Manager*

(360) 493-6150      **Fax:** (360) 493-6131

**Email:** [cpatton@tnsi.com](mailto:cpatton@tnsi.com)

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10900 Red Circle Drive

Minnetonka, MN 55343

**Web Site:** [www.transition.com](http://www.transition.com)

*Kelly Johst, District Sales Manager*

(800) 526-9267      **Fax:** (815) 361-9020

**Email:** [kellyj@transition.com](mailto:kellyj@transition.com)

*Michelle (Pelvit) Strand, Telco Account Executive*

(952) 996-1519   **Fax:** (952) 941-2322

**Email:** [michelles@transition.com](mailto:michelles@transition.com)

*Joel Hildebrand, Business Development Manager*

(952) 996-1678      **Fax:** (952) 941-2322

**Email:** [joelh@transition.com](mailto:joelh@transition.com)

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10 Decidedly Lane

Bear, DE 19701-3350

**Web Site:** [www.transmode.com](http://www.transmode.com)

*Ed Brodowski, Systems Engineer*

(302) 832-7037

**Email:** [ed.brodowski@transmode.com](mailto:ed.brodowski@transmode.com)

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*Kevin Kloehn, Director - Customer Relations*  
(414) 801-1424      **Fax:** (605) 995-1778  
**Email:** [kevin.kloehn@vantagepnt.com](mailto:kevin.kloehn@vantagepnt.com)

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50 Methodist Hill Drive  
Suite 1000  
Rochester, NY 14623  
**Web Site:** [www vardata.com](http://www vardata.com)

*William Broomfield, National Account Manager*  
(877) 326-9192      **Fax:** (585) 321-1982  
**Email:** [bbroomfield@vardata.com](mailto:bbroomfield@vardata.com)

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Welcome, NC 27374  
**Web Site:** [www.walkerfirst.com](http://www.walkerfirst.com)

*Eric Dowson, Regional Account Manager*  
(484) 849-1004  
**Email:** [eric.dowson@walkerfirst.com](mailto:eric.dowson@walkerfirst.com)

*Tony DiMatteo, Director of Field Sales, East Region*  
(678) 351-8079  
**Email:** [tony.dimatteo@walkerfirst.com](mailto:tony.dimatteo@walkerfirst.com)

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*Francis H. Elensky, CPA/Partner*  
(814) 765-7876      **Fax:** (814) 768-9426  
**Email:** [fhelensky@whco.net](mailto:fhelensky@whco.net)

Accounting Services.

### **WKW Associates LLC**

206 Oneida Lane  
New Britain, PA 18901  
**Web Site:** [www.wkwassociates.com](http://www.wkwassociates.com)

*Brett Bauz, Director - Regional Sales*  
(215) 872-9447      **Fax:** (215) 348-3774  
**Email:** [brett@wkwassociates.com](mailto:brett@wkwassociates.com)

Manufacturer Representative.

**Zhone Technologies, Inc.**

7195 Oakport Street

Oakland, CA 94621

**Web Site:** [www.zhone.com](http://www.zhone.com)

*Greg Doin, Vice President, Eastern Sales*

(724) 415-0218

**Email:** [gdoin@zhone.com](mailto:gdoin@zhone.com)

*Dennis Troxel, Regional Sales Engineer*

(704) 660-9049

**Email:** [dtroxel@zhone.com](mailto:dtroxel@zhone.com)

*General Inquires*

(510) 777-7000

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